

SUMMARY

Sitting public company CFO, interested in part time adjunct teaching and/or student coaching opportunities in Accounting, Finance or Strategy at schools near Boston MA or Portsmouth NH. Work experience includes roles as CFO and Controller at high growth software companies, as well as prior experience at PWC, and as a growth strategy consulting partner at Mercer. Educational experience with in-person, on-line and Hybrid educational models.

EXPERIENCE

Bottomline Technologies (NASDAQ: EPAY)

Chief Financial Officer

Portsmouth, NH

April 2015 – Present

Bottomline is a leading provider of B2B payments software and services, serving customers in 92 countries by providing the means to swiftly adopt simple, secure and seamless automated electronic payments. FY 2018 revenues ~\$425m. Finance, legal and IT Security teams include ~80 people, primarily in Portsmouth, NH and Reading, UK.

- Reduced cost of capital by negotiating new credit facility, implementing interest rate hedging, and eliminating convertible debt
- Repositioned company with investors, doubling stock price in three years

Sapient Corporation (NASDAQ: SAPE)

Vice President Finance and Corporate Controller

Boston, MA

Jan 2014 – April 2015

Led Accounting, Treasury, and shared service teams to support the growth of Sapient, an integrated marketing, commerce and technology services firm with \$1.4B in revenue and more than 13,000 employees operating in 15 countries. Teams include ~150 people in Boston, London, Guaragon, Miami & DC.

- Identified and corrected a complex tax issue, including restating 10 years of financials, remaining a current filer, ensuring stock price was unaffected, and completing SEC inquiry
- Ultimately sold company for \$3.7B, an 80% premium over previous stock price

Nuance Communications, Inc. (NASDAQ: NUAN)

Burlington, MA

Held Finance and Accounting positions of increasing responsibility as company has grown from FY2006 revenues of \$388m to FY2013 consensus of \$2B (a 26% CAGR), including more than 40 acquisitions.

- Extensive M&A experience
- Involved in negotiations with Carl Ichan as he took a position and two board seats
- Front line participation in several key industry transitions
 - Software to SAAS
 - Consolidation of mobile phones
 - Transformation of healthcare

Vice President, Finance (Business FP&A)

Nov 2012 – Jan 2014

After globalizing and integrating accounting organization, was selected by CEO and CFO to lead Business unit FP&A, Sales Finance, and create FP&A shared services.

Vice President, Finance (Assistant Controller)

Jul 2009 – Nov 2012

After integrating Healthcare division, was selected to consolidate and oversee 100 person global accounting organization as Assistant Controller, reporting to SVP Finance/CAO.

Vice President, Finance (CFO for Healthcare Division)

Sep 2007 – Jul 2009

Selected to lead divisional finance organization for Healthcare division, encompassing \$400MM per year in revenue and 6,000 employees and contractors. Dual reporting relationship to CFO and Division President.

Vice President, Finance (Revenue)

Feb 2006 – Dec 2007

Recruited to NUAN to fill a new role as VP Finance and Controller for Revenue, reporting directly to CFO.

EMC Corporation (NYSE: EMC)

Hopkinton, MA

Built and led Internal Audit for the \$6BB Americas portion of EMC's \$9BB data-storage business as it transitioned toward a more software-centric model through three major software acquisitions.

Director, Internal Audit and Special Projects, The Americas

Feb 2004 – Feb 2006

Mercer Management Consulting (Now Oliver Wyman)

Boston, MA

Growth strategy and business process consultant focused on growth strategy, M&A and business transformation. Clients included IBM, Coca-Cola, National Grid, John Deere, Thyssen Krupp, Renault and others. Promoted to Principal (Partner) after 3 years at age 30.

Principal, Growth Strategy Team

Jan 2000 – Dec 2003

Senior Associate

Jan 1997 – Dec 1999

Associate

Sep 1996 – Dec 1997

Coopers & Lybrand (Now PWC)

Boston, MA

Supervising Senior and Acting Manager

Jul 1991 – Jul 1994

E D U C A T I O N

AACSB Bridge Program

NY, NY

2018

Bentley University

Master of Science in Taxation, with Distinction

Waltham, MA

2014

American University

Master of Science in Organizational Development

Washington, DC

2006

Stanford Graduate School of Business

Master of Business Administration, Arjay Miller Scholar (top 10% of class)

Palo Alto, CA

1996

Pennsylvania State University

Bachelor of Science in Accounting with High Honors (top 5% of class)

State College, PA

1991