

David C. Nagel
Washington, DC 20004
202.316.9190 davidc.nagel@gmail.com

Over 35 years' experience in the global energy industry, successfully solving complex problems through leadership and financial acumen

BP Employment

07/09 – 12/13	BP America, Executive Vice President	Washington, DC
	Responsible for leading BP's government affairs office and policy positions	
	Led lobbying activities with Congress and Administration	
	Managed stakeholder and trade association relationships	
	Crisis management during Gulf Oil Spill and subsequent reputation rebuild	
11/07 – 06/09	Vice President, BP Finance Transformation	London, England
	Managed the consolidation of 10,000+ accounting and commercial staff	
	Responsible for communications, governance, and risk management	
	Assured delivery of cost and headcount savings	
	Developed finance training programs for professional and leadership skills	
04/06 – 10/07	Controller, BP Exploration and Production	London, England
	Managed 900 financial control and reporting staff	
	Member, E&P Segment Executive Team	
	Responsible for financial reporting, regulatory compliance, management information and stock exchange announcements	
	Stabilized approach to quarterly reporting, forecasting, and risk management	
01/05 – 03/06	Global Head, Mergers & Acquisitions	London, England
	Led team of 25 professional staff and all investment banking relationships	
	Pursued major merger and international joint venture opportunities	
	Successfully completed \$9 billion chemical disposition	
07/01 – 12/04	President & CEO, BP Algeria / North Africa	London, England

Led multi-national team to create a profitable business for BP
Delivered \$1.7 billion In Salah Gas Project on budget and on time
Renegotiated and commenced \$1.1 billion In Amenas Gas Project
Managed all government and partner relations, including 50% divestment

01/99 – 06/01 President, BP Egypt Cairo, Egypt

Led team of 150 gas business unit staff
Managed all government and partner relations
Successfully negotiated gas sales contracts and natural gas liquids JV
Chaired Egypt's Petroleum Industry Environmental Protection Committee

Amoco Employment

09/95 – 12/98 Sr. VP, Amoco International Gas Marketing Houston, Texas

Responsible for implementing Amoco's Global Gas Strategy
Worked to expand Trinidad LNG and gas sales in Egypt
Pursued other LNG and gas value chain business development opportunities
In 1998, responsible for all E&P commercial activities in Eastern Hemisphere

08/94 – 08/95 Manager, Amoco Shared Services Integration Chicago, Illinois

Managed the transformation of functional service delivery
Helped deliver 20% cost reduction
Helped frame a new service model of customer focus and professional excellence

01/93 – 07/94 Vice President, Upstream Administration Chicago, Illinois

Member, upstream segment executive team
Headed 1000-person organization responsible for strategic planning, financial reporting & controls, information technology, and performance management

09/90 – 12/92 Amoco Assistant Treasurer Chicago, Illinois

Managed portfolio of financial investments and issues, including:

Board member for Ok Tedi mining joint venture in Papua New Guinea
 Restructuring of Amoco Canada, including \$2 billion debt refinancing
 Oversight of Amoco's real estate joint venture

09/88 – 08/90 CFO, Amoco UK Exploration London, England
 Responsible for accounting, administration, project evaluation, and IT
 Business unit involved in oil and gas exploration and production, via JVs
 Oversaw office relocation and build-out

09/85 – 08/88 VP, International Administration & Economics Houston, Texas
 Supported E&P activities in Europe, Latin America, and Far East region
 Responsible for accounting, administration, project evaluation, and IT
 Helped successful tax renegotiation (Trinidad) and divestment (Philippines)

09/82 – 08/85 Senior Negotiator, Amoco International Houston, Texas
 Primary region of responsibility was Asia
 Pursued commercial transactions in Thailand, Indonesia, and the Philippines
 Successfully negotiated Amoco's initial upstream access into China

09/80 – 08/82 Supervisor, Planning and Economics Houston, Texas
 Supported upstream activities in Africa and Middle East region
 Helped achieve successful tax restructuring in United Arab Emirates

09/76 – 08/80 Entry level positions in Amoco Chicago, Illinois
 Project evaluation work in Amoco International
 Financial evaluation work in Treasury department

Education

09/75 – 08/76 MBA in International Finance University of Wisconsin

09/71 – 06/75 BS (with Honors) in Chemistry University of Wisconsin

Phi Beta Kappa and Reverse Viking Scholar (study abroad)

Publications

Co-author of “The New CFOs: How Finance Teams and Their Leaders Can Revolutionize Modern Business” (Kogan Page - 2012)

Book outlines need for financial leaders to be broadly developed in terms of leadership, process management, control, risk management, and investment.

Review of “The Blue Line Imperative: What Managing for Value Really Means”, by Kevin Kaiser and S. David Young (Duke Corporate Education journal Dialog – 2013)

Book addresses issues and challenges for creating value in every decision. Review highlights shortcomings of alternative, value-destroying approaches such as undue focus on short term metrics.

External Interests

Boy Scouts of America: Eagle Scout and Washington DC Council Board Member

Member of Executive Board of National Capital Area Council Vice
President for Exploring and Learning for Life programs. Working
with Council executives to raise Exploring’s profile across NCAC.

National Action Council for Minorities in Engineering: Board Member

Vice Chair of Engineering Public Policy Committee since 2012.
NACME provides engineering scholarships to African American, Latino, and
Native American university students, conducts associated research, and
supports STEM education programs in the middle and high schools.

University of Wisconsin Advisory Board for Dean of Division of International Studies

Founding board member and Chair Emeritus. The Division promotes study
abroad for students, and stronger global linkages for the university. Assisted
the Dean with strategy, policy, operational matters, and board management.

Rural land preservation in Vermont: Sponsor, advisor, and donor

Worked with local, state, and national interests to conserve a 600 acre family
farm, including seed money and acreage purchase with leading-edge
conservation easement.