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Summary: Senior Financial Executive with over 20 years of diverse financial experience, including ten years as CFO of a publicly traded telecommunications company; two years as CFO with a start-up company, three years as CFO with a subsidiary of Raytheon Company and nine years with Deloitte & Touche LLP in public accounting.

- Directed all financial and business management activities, including accounting, financial planning, budgeting, internal controls, treasury / financing, risk management / insurance, financial systems and program business management.
- Built strong financial team to support Corporate and business area requirements.
- Extensive experience managing and communicating with Boards of Directors, investors, analysts, external advisors (bankers, attorneys, auditors) and regulators.
- Significant expertise in evaluating, negotiating and integrating acquisition candidates; working with internal and external users of financial information; identifying and deploying highly skilled work teams; project, risk, business, and financial management; internal control evaluation and improvement; information systems assessments and implementations; and compliance with statutory, regulatory, and multiple federal agency reporting requirements.

Experience: **2002 – December 2012, Chief Financial Officer, ViaSat, Inc. (NASDAQ: VSAT) –** Responsible for all financial and business management activities, including accounting, financial planning, budgeting, internal controls, financing, financial systems and program business management. Notable accomplishments during tenure at ViaSat includes:

- Integral member of management who helped grow company from revenues of \$180 million to over \$1 billion and market cap of \$130 million to over \$2 billion
- Worked with CEO, COO, business area management and finance team to establish appropriate business strategies and drive financial and operational performance, consistent with those strategies
- Implemented ERP system and other support systems to ensure users of financial information received timely accurate information
- Hired and trained quality finance staff – established team environment
- Implemented systems and processes to ensure compliance with regulatory requirements
- Expanded financing and liquidity availability for Company:
 - Executed two high yield debt offerings raising over \$500 million
 - Expanded line of credit – from \$20 million to over \$300 million
 - Quality banking relationships locally, in New York and internationally
 - Established and maintained relationships with ratings agencies
- Developed and conducted financial training courses to non-financial managers to help improve financial performance and increase awareness of strategies
- Executed and integrated numerous acquisitions – responsible for financial due diligence, tax strategies, integration strategies and plans, financing, etc.

2000 – 2002; V.P. Treasurer, Secretary and Chief Financial Officer, NexusData, Inc. — Responsible for all financial, human resources and information technology areas of this start-up wireless data collection provider. As the fourth employee of this automated meter reading solutions company, was instrumental member of the management team shaping significant areas of

the company. During this short tenure, major accomplishments include:

- Prepared and presented overview of company's operations and financial projections to prospective investors (venture capitalists, financial institutions, etc.)
- Worked with financial institutions to establish credit for the company
- Designed financial models for and negotiated company's contracts
- Established human resources programs including 401 (k), life insurance, short and long-term disability, workers compensation, AD&D and travel insurance plans appropriate for business
- Oversee hiring and integration of employees
- Established cash management strategy integrating the US and Israeli operations
- Established statutory compliance programs for US and Israeli operations

1997 – 2000; V.P. and Chief Financial Officer, Hughes / Raytheon Training LLC—

Responsible for financial operations of global provider of complex learning and training systems to government and commercial customers, with annual revenues exceeding \$700 million and 5,000 personnel located in all 50 states and over 130 countries. Responsible for preparing and communicating the 5-year financial plan; supporting and integrating the strategic and financial plans; developing the annual operating plan, including budgets; continually monitoring plan versus actual results; developing alternative solutions to meet overall financial objectives; supporting operations with creative business and transaction structuring; developing sound internal control systems; and ensuring compliance with statutory and federal requirements. Also responsible for transactions executed in over 20 currencies and their related statutory compliance at financial systems centers in Arlington, Texas (domestic operations), and Russelsheim, Germany (international operations).

Key accomplishments included:

- Implemented Oracle integrated financial system in the US and Europe
- Designed global tax strategy appropriate for business
- Packaged and sold parts of business

1989-1997; Senior Manager; Deloitte & Touche LLP—Specialist in Firm's aerospace and defense (A&D) industry practice and audit senior manager of Firm's most prestigious clients. Managed complex projects and tasks, coordinated and supervised multiple-client service teams concurrently, determined international business requirements and coordinated service delivery, and summarized and communicated results to executive client management. Substantial experience in SEC reporting, M&A and identifying financial requirements.

Consulted on transactions with deal values in excess of \$20 billion, primarily with Hughes Electronics and Litton Industries.

Education: University of Southern California
Masters of Accounting (consulting emphasis), July 1989
B.S. in Accounting, December 1988

Other Items: AACSB Professionally Qualified and completed their Bridge Program
Member of 1984 U.S.C. Football Team / 1985 Rose Bowl Champions
Member of 1985 - 1987 U.S.C. Baseball Teams

Personal: Interests include outdoor activities with family, golf and sand volleyball