

WAYNE ROBERT SASS, MBA, CHCIO

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SUMMARY:

Healthcare executive with 15 years of management experience; specializing in turnarounds and building new, customer service focused teams.

EDUCATION:

M.B.A.

Liberty University

Lynchburg, Virginia

B.A.

Virginia Tech

Blacksburg, Virginia

EXPERIENCE:

2008-Present Nautilus Healthcare Management Group – Newport Beach, CA

Vice President & Chief Information Officer and Privacy Officer

Senior executive responsible for contributing to crafting and executing IT enabled business strategies for a healthcare management services organization (MSO). Firm provides independent physician association (IPA) and medical group management services in addition to physician practice management, billing, staffing, and electronic medical record services to more than 1,500 Southern California physicians.

- Collaborate with other executive team members on business strategy development; most recently focused on accountable care organization (ACO) development and implementation.
- Provide leadership, strategic direction, and mentoring to Corporate IS, Systems Development, IS Operations, Process Improvement, Project Management Office, Decision Support, Clinical Analytics, HCC/RAF, Eligibility, Benefits, and Provider Pricing teams.
- Accountable for data capture and reporting to secure clinical quality pay for performance (P4P) and risk adjustment factor (RAF) revenue in excess of \$8 million annually
- Identified business expansion opportunity resulting in \$10 million of new revenue
- Developed and implemented enterprise-wide balanced score card
- Created startup Corporate Information Services department
- Successfully managed enterprise information technology infrastructure startup
- Developed IT component to enable firm's virtual medical group business strategy
- Internally developed multiple corporate and Physician Services internet websites
- Privacy Officer responsible for compliance with state and federal privacy regulations
- Business Continuity Plan (BCP) Program Manager
- Liaison with outside counsel for litigation matters
- Government affairs representative

2002-2007 Hoag Memorial Hospital Presbyterian – Newport Beach, CA

Greater Newport Physicians Chief Information Officer (GNP CIO) & Privacy Officer

Responsible for leadership and strategic direction of Information Services and Decision Support for Greater Newport Physicians (GNP), a medical group at Hoag Hospital, and the top ranked IPA in Orange County; serving 500 physicians and 100,000 patients.

- Recruited, staffed, trained, developed, and led new Information Services department
- Secured clinical quality P4P bonuses in excess of \$1.5 million annually
- Managed successful conversion of the managed care information system resulting in a net 5% staff reduction company wide
- Implemented a provider web portal for more than 1,400 users in over 400 offices
- Reduced Utilization Management staff 10% by deploying electronic referral system
- Managed \$1 million technology incentive program; deployed IT infrastructure to 118 physician offices throughout Orange County
- Internally developed company internet and intranet sites
- Developed and deployed web based document management system
- Implemented HIPAA compliant Electronic Data Interchange transaction system
- Served as Privacy Officer; ensured federal and state privacy compliance
- Member, Hoag Hospital Management of Information (MOI) committee

2001-2002 DaVita – Torrance, CA
Vice President of Information Technology

Accountable for all aspects of enterprise technology infrastructure for the nation's largest commercial provider of dialysis services. Led a team of 83 through 5 direct reports located in 4 states. Managed \$18 million budget.

- Turned around previously under-performing corporate IT implementation teams
- Deployed IT infrastructure for 500 dialysis facilities nationwide
- Replaced phone, voice mail, and implemented ACD system for a 350-user office
- Upgraded Oracle Financials for a \$1.5 billion company without business interruption
- Migrated central and business office Help Desks to new call management system

1995-2001 PacifiCare Health Systems – Cypress, CA
Corporate IT Manager

Accountable for engineering support for all aspects of an \$11 billion managed care organization's global, distributed computing infrastructure. Led a team of 27 senior technical staff through 4 direct reports. \$6 million budget..

- Turned around previously under-performing IT support team; reduced trouble ticket backlog by 98% in the first 90 days.
- Recruited, staffed, trained, developed, and led new enterprise IT engineering department; maintained less than 5% total staff turnover for 6 years.
- Established and staffed a corporate Systems Test Center. Achieved a \$1 million annual net reduction in contracted services and a 50% improvement in test cycle time
- Merged the distributed IT infrastructure of two \$5.5 billion companies. Standardized WAN/LAN, desktop, server, and email architectures for 30,000 node global network
- Implemented an enterprise asset management and electronic software distribution system for 10,000 systems resulting in average annual savings of \$1.5 million
- Lowered IT support costs by revamping the enterprise IT infrastructure to include routing of the WAN and campus LAN's, changing the primary network protocol, migrating from static to dynamic network addressing, standardizing the desktop and laptop computing environments and consolidation of four messaging systems into one

INDUSTRY ASSOCIATIONS, PROFESSIONAL TRAINING, CERTIFICATIONS, AND SERVICE:

California Association of Physician Groups (CAPG) HIT Committee	Co-Chair
American College of Healthcare Executives (ACHE)	Member
College of Health Information Management Executives (CHIME)	Member
Healthcare Information Management Systems Society (HIMSS)	Member
American Health Information Management Association (AHIMA)	Member
Health Access Solutions User Group & Advisory Council (HUG)	Founding President
California NextGen Advisory Group (CNAG)	Member
Bridge Program	AACSB International
Healthcare CIO "Boot Camp"	CHIME
Leading High Performance Teamwork	ChoiceWorks
Management Action Program (MAP)	MAP Consulting
Management Training Programs	PacifiCare and Hoag Hospital
Software Development Project Management	Systemation
Certified Healthcare Chief Information Officer (CHCIO)	CHIME
Certified Professional, Health Information Technology (CPHIT)	Health IT Certification, LLC
Certified Professional, Electronic Health Records (CPEHR)	Health IT Certification, LLC
Microsoft Certified Systems Engineer (MCSE)	Microsoft
Cal eConnect Technology Workgroup	Member
CalOptima Health Plan Technical Advisory Committee	Member
Hoag/GNP ACO Population Health Data Management (PHDM) Workgroup	Chair
Premier ACO Implementation Collaborative PHDM Workgroup	Member
HIMSS SoCal Chapter Board of Directors	Advisor
SCAN Health Plan Geriatric Advisory Board	Member