

Cantey Sutton Brown

(704) 906-2366 (cell)

CanteyB@carolina.rr.com

EDUCATION:

Vanderbilt University, Owen Graduate School of Management, Nashville, TN

- Master of Business Administration (May 1984): Dual Concentration, Marketing and Finance
- Scholarship for Academic Achievement
- GPA of 3.9/4.0 (2nd in class)
- "Deans Award for Academic Excellence" (awarded to top 2 students at graduation)

University of North Carolina at Chapel Hill, Chapel Hill, NC

- Bachelor of Science Degree (May 1980); Business Administration
- GPA of 3.7/4.0
- Phi Beta Kappa, Beta Gamma Sigma (top 5% in Business), Phi Eta Sigma

Graduate of AACSB Professionally Qualified Bridge Program (June 2010)

BUSINESS EXPERIENCE:

Wachovia Corporation (formally First Union), Charlotte, NC

Merchant Banking Group Vice President (First Union Capital Partners) (1988-1994)

One of a small group of 10 professionals charged with investing the bank's capital in private equity or subordinated debt positions in middle market buyout strategies or emerging growth situations; responsibilities included:

- Identifying target companies and leading new business calls on prospect companies
- Coordinating due diligence reviews and the financial analysis of transactions; assisting in structuring and pricing of deals
- Monitoring financial performance and covenant compliance of client companies; building and maintaining relationships with key company personnel

Corporate Planning and Research Manager/Strategic Planning (1984-1988)

Managed the planning and research process related to a broad variety of corporate topics which impacted the bank, including:

- Developing a strategic positioning plan for the corporate bank
- Analyzing the corporate market and its potential profit; identifying new markets
- Presenting the strategic plans to bank leadership and the corporate board

IBM Corporation, Charlotte, NC

Product Planning Department for Self Service Banking Products (1983 summer)

Assisting in formulating product objectives for self-service banking terminals for use in the United States and European banking community

Financial Analyst (1980-1982)

Maintaining control over a 22 million dollar budget in Charlotte development laboratory and coordinating the semi-annual development plan for that area of responsibility

ADDITIONAL EXPERIENCE:

Board Chair and Member: Lakewood Preschool Cooperative

Deacon and Elder: First Presbyterian Church

PTA President: Eastover Elementary School; Alexander Graham Middle School

Board Member: First Presbyterian Church Weekday School; The Child Development Center

Proficient in Excel and Word, and Numbers and Pages (Mac platform)